



WINE INSTITUTE DUES COMPUTATION

CONFIDENTIAL STATEMENT OF MEMBER

Fiscal Year Dues July 2026 through June 2027

Member Winery Name: _____

List All Bonded Wineries: _____

Members owning or leasing more than one winery must pay dues for all entities/BW#(s)

Form Completed By: _____ Email: _____

Title: _____ Date: _____

Complete One or a Combination of Both Sections -- Formula A and/or Formula B

Members may elect to calculate based on percentage of sales and/or cents per gallon.
Members are allowed to use either formula for each brand or SKU.

FORMULA A (Sales)

Use Formula A for wine under \$111.92 per case (FOB)

1. Calendar year 2025 gross sales including taxes paid. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. \$ _____
2. Deduct: Excise Taxes (\$ _____)
Sales to other Wine Institute members within California
(Complete Wine Institute Supplementary Dues Schedule Formula A
Gross Sales column to populate this field automatically.) (\$ _____)
3. Net Sales \$ _____
4. **2026/2027 Dues** -- Multiply line 3 by .0018 (.18%)
If less than \$300, pay minimum dues of \$300. \$ _____

FORMULA B (Gallonage)

Use Formula B for wine over \$111.92 per case (FOB)

1. Calendar year 2025 total gallons sold. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. _____ gallons
2. Deduct: Gallons sold to other Wine Institute members within California.
(Complete Wine Institute Supplementary Dues Schedule Formula B
Gallonage column to populate this field automatically.) (_____) gallons
3. Net gallons sold _____ gallons
4. **2026/2027 Dues** -- Multiply line 3 by .0846 (8.46 cents per gallon)
If less than \$300, pay minimum dues of \$300. \$ _____

Grand Total: (Sum of both formulas)

If TOTAL is less than \$300, pay minimum dues of \$300. \$ _____

PLEASE INVOICE: Annually Quarterly Monthly

WINE INSTITUTE SUPPLEMENTARY DUES SCHEDULE

Sales to other Wine Institute members within California for deduction from assessment
(Transfers or removals to other member premises within California)

If space below is insufficient, please attach additional schedules.

Month	Name of Wine Institute Member	Formula A Gross Sales (\$)	Formula B Gallonage (gallons)
January 2025			
February 2025			
March 2025			
April 2025			
May 2025			
June 2025			
July 2025			
August 2025			
September 2025			
October 2025			
November 2025			
December 2025			
	Total:		

Return completed form to:

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