



# WINE INSTITUTE DUES COMPUTATION

## CONFIDENTIAL STATEMENT OF MEMBER

Fiscal Year Dues July 2024 through June 2025

Member Winery Name: \_\_\_\_\_

List All Bonded Wineries: \_\_\_\_\_

*Members owning or leasing more than one winery must pay dues for all entities/BW#(s)*

Form Completed By: \_\_\_\_\_ Email: \_\_\_\_\_

Title: \_\_\_\_\_ Date: \_\_\_\_\_

### Complete One or a Combination of Both Sections -- Formula A and/or Formula B

Members may elect to calculate based on percentage of sales and/or cents per gallon.  
Members are allowed to use either formula for each brand or SKU.

#### FORMULA A (Sales)

*Use Formula A for wine under \$105.91 per case (FOB)*

1. Calendar year 2023 gross sales including taxes paid. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. \$ \_\_\_\_\_
2. Deduct: Excise Taxes ( \$ \_\_\_\_\_ )  
Sales to other Wine Institute members within California  
(Complete Wine Institute Supplementary Dues Schedule Formula A  
Gross Sales column to populate this field automatically.) ( \$ \_\_\_\_\_ )
3. Net Sales \$ \_\_\_\_\_
4. **2024/2025 Dues** -- Multiply line 3 by .0018 (.18%)  
If less than \$300, pay minimum dues of \$300. \$ \_\_\_\_\_

#### FORMULA B (Gallonage)

*Use Formula B for wine over \$105.91 per case (FOB)*

1. Calendar year 2023 total gallons sold. Include grape wine that is produced or bottled in California that derives any portion of its volume from grapes grown in California. Also include wine produced from other fruit and rice regardless of geographic origin as long as it's produced or bottled in California. \_\_\_\_\_ gallons
2. Deduct: Gallons sold to other Wine Institute members within California.  
(Complete Wine Institute Supplementary Dues Schedule Formula B  
Gallonage column to populate this field automatically.) ( \_\_\_\_\_ ) gallons
3. Net gallons sold \_\_\_\_\_ gallons
4. **2024/2025 Dues** -- Multiply line 3 by .0801 (8.01 cents per gallon)  
If less than \$300, pay minimum dues of \$300. \$ \_\_\_\_\_

#### Grand Total: (Sum of both formulas)

If TOTAL is less than \$300, pay minimum dues of \$300. \$ \_\_\_\_\_

<b>PLEASE INVOICE:</b>	Annually	Quarterly	Monthly
------------------------	----------	-----------	---------

# WINE INSTITUTE SUPPLEMENTARY DUES SCHEDULE

Sales to other Wine Institute members within California for deduction from assessment  
(Transfers or removals to other member premises within California)

If space below is insufficient, please attach additional schedules.

Month	Name of Wine Institute Member	Formula A Gross Sales (\$)	Formula B Gallonage (gallons)
January 2023			
February 2023			
March 2023			
April 2023			
May 2023			
June 2023			
July 2023			
August 2023			
September 2023			
October 2023			
November 2023			
December 2023			
	<b>Total:</b>		

**Return completed form to:**

Ted Rose, V.P. of Finance & Administration  
Wine Institute  
915 L Street  
Suite 1190  
Sacramento, CA 95814

Fax: (415) 512-0207  
Email: [trose@wineinstitute.org](mailto:trose@wineinstitute.org)